

## Appendix H: Impact of industry-specific small business definition [Online Only]

Implementing an industry-specific small business definition will impact the number of businesses that are eligible for small business certification. The number of businesses affected, and which industries they are in, will depend on how industry-specific definitions are designed.

Two policy options for implementing industry-specific small businesses definitions include:

- setting industry-specific size standards as a percentage of Virginia business size (policy option 7, Chapter 5); and
- setting industry-specific size standards at 50 percent of SBA size standards (policy option 8, Chapter 5).

### *Setting industry-specific size standards as a percentage of Virginia business size*

The specific percentage selected for setting industry-specific size standards is a policy decision and should reflect the size of businesses that the state wishes to assist through procurement preferences.

However, if all definitions were set at 75 percent of Virginia business *employees*, 996 out of 1,037 industries would have employment maximums that drop below Virginia's current 250 employee threshold (Table H -1). Only 41 industries (e.g., department stores, poultry processing, and carpet and rug mills) would have employment maximums increase above 250 employees.

TABLE H-1

Impact of setting industry-specific size standards at 75 percent of Virginia business size

Industry (NAICS code)	# VA businesses	Max # employees of 75% VA businesses	Amount above (red)/ below (green) current VA definition
2311	8	3,144	2,894
452210	29	1,710	1,460
311615	14	1,108	858
314110	3	839	589
326130	3	816	566
326211	2	757	507
325920	4	753	503
485111	4	743	493
311514	1	715	465

## Appendixes

923120	8	708	458
212313	4	648	398
926140	2	556	306
622110	126	523	273
336330	4	505	255
326113	6	473	223
325220	14	465	215
923130	12	434	184
928110	2	429	179
611210	39	423	173
311919	8	411	161
922110	3	409	159
922130	5	408	158
332991	3	398	148
326111	7	366	116
622210	28	360	110
926120	11	328	78
336415	1	324	74
921130	10	323	73
561613	6	317	67
922120	8	315	65
336360	3	309	59
922140	29	305	55
311511	11	305	55
926150	10	295	45
336214	3	280	30
921190	311	271	21
322291	3	270	20
332112	4	269	19
325613	2	264	14
923140	2	257	7
611110	493	253	3
327213	4	244	(6)
923110	7	242	(8)
921120	4	239	(11)
313210	6	226	(24)
336340	3	217	(34)
488310	6	215	(35)
326160	6	210	(41)

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322130	9	209	(41)
322212	7	207	(43)
331420	3	206	(44)
337121	13	201	(49)
336510	9	197	(53)
333612	4	196	(55)
313230	6	195	(55)
623311	128	195	(56)
321911	17	188	(62)
312111	11	186	(64)
333912	4	179	(71)
331511	6	177	(73)
327211	3	175	(76)
922190	7	171	(79)
332410	10	168	(82)
332431	6	167	(84)
515210	11	167	(84)
321219	7	164	(86)
335210	3	164	(86)
325991	4	164	(87)
713920	3	163	(88)
485113	18	162	(88)
331315	3	160	(90)
331318	9	160	(90)
313110	5	155	(96)
326291	2	153	(98)
623110	189	149	(102)
322230	8	147	(103)
323117	9	143	(107)
212325	2	141	(109)
335129	4	141	(109)
522110	146	138	(112)
812331	23	138	(112)
331492	2	136	(114)
325620	7	136	(114)
322121	15	134	(116)
561330	251	133	(117)
562213	4	127	(123)
333995	3	126	(125)

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335932	3	125	(125)
327310	4	123	(128)
336611	48	122	(128)
311824	4	121	(129)
336390	20	119	(131)
335311	18	115	(136)
221112	11	114	(136)
322299	7	114	(136)
316210	3	113	(137)
221122	25	111	(139)
441110	409	111	(140)
311423	3	110	(140)
812332	18	107	(143)
333132	3	105	(145)
486210	7	104	(146)
622310	39	103	(147)
332311	11	102	(148)
335312	14	102	(148)
621492	28	102	(149)
311813	6	100	(150)
322122	2	100	(150)
337910	10	100	(150)
212319	6	99	(151)
324191	2	99	(151)
331523	5	98	(152)
311942	8	96	(154)
313220	5	95	(155)
313320	5	94	(156)
327410	1	93	(158)
621991	18	93	(158)
326150	12	90	(160)
512131	53	89	(162)
336212	6	88	(162)
624310	116	87	(163)
926130	4	87	(163)
515120	63	87	(164)
336112	2	86	(164)
326121	3	85	(165)
326191	6	84	(166)

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326122	7	84	(166)
611310	221	84	(166)
522210	10	83	(167)
221210	18	82	(168)
485410	6	80	(170)
333993	14	78	(172)
335313	16	78	(173)
327993	3	76	(174)
335921	5	76	(174)
337920	4	75	(175)
333414	6	74	(176)
336992	6	73	(177)
321991	7	72	(178)
713910	188	72	(178)
336350	12	71	(179)
336120	8	71	(180)
331110	11	70	(180)
212312	19	70	(180)
324121	9	70	(180)
623312	249	70	(180)
525920	19	70	(181)
327320	40	69	(181)
483113	3	69	(181)
336413	11	69	(182)
921110	6	67	(183)
331491	3	66	(185)
212113	1	65	(185)
333112	2	64	(186)
315190	3	63	(187)
332996	13	63	(187)
334412	7	62	(188)
712120	31	62	(188)
522294	10	61	(189)
325199	15	60	(190)
424810	51	60	(191)
488390	24	58	(192)
517311	142	58	(192)
924110	19	58	(192)
925110	26	58	(193)

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488119	62	57	(193)
212111	18	57	(193)
326140	7	57	(194)
333924	8	56	(194)
493120	22	56	(195)
311710	31	55	(195)
314994	4	55	(195)
339994	4	55	(196)
339991	12	53	(197)
311421	11	53	(198)
321114	19	52	(198)
711212	19	52	(198)
722310	146	52	(198)
561320	1079	51	(199)
332313	20	50	(200)
337124	4	50	(200)
561422	110	50	(200)
561612	236	50	(200)
333413	8	49	(201)
532283	21	49	(202)
519120	37	48	(202)
522130	142	48	(202)
562211	7	48	(202)
334418	18	48	(202)
212112	19	48	(203)
332119	6	48	(203)
485510	30	47	(203)
562212	30	47	(203)
327910	6	47	(204)
336991	1	46	(204)
337215	23	46	(204)
493130	9	46	(204)
532111	35	46	(204)
322211	22	46	(204)
481111	48	46	(204)
623220	77	46	(205)
212322	3	45	(205)
562920	11	45	(205)
321214	18	45	(206)

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324122	4	44	(206)
115111	3	44	(206)
621493	69	44	(207)
333244	8	43	(207)
623210	204	43	(208)
493110	148	42	(208)
238122	71	42	(208)
327390	45	42	(208)
321211	10	42	(208)
327992	2	42	(208)
332312	68	42	(208)
712130	16	42	(208)
237310	299	41	(209)
221121	7	41	(209)
321113	120	41	(209)
333922	22	41	(209)
713110	27	41	(209)
311612	19	41	(210)
311314	1	40	(210)
327120	13	40	(210)
624221	68	39	(211)
237120	62	39	(212)
333514	10	38	(212)
337127	9	38	(212)
321920	53	38	(212)
922150	5	38	(212)
212299	2	38	(213)
332613	2	38	(213)
448140	198	37	(213)
621491	6	37	(213)
335122	12	37	(213)
321912	28	37	(213)
311211	5	37	(214)
333131	15	36	(214)
721110	1212	36	(214)
311340	12	36	(214)
313310	14	36	(214)
327215	23	36	(215)
221320	23	35	(215)

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488320	11	34	(216)
326199	74	34	(216)
621910	85	34	(216)
221310	61	34	(216)
312130	115	34	(217)
486910	4	33	(217)
325212	6	33	(217)
333242	3	33	(217)
713950	41	33	(218)
722511	5353	33	(218)
623990	142	32	(218)
423730	61	32	(218)
711110	46	32	(218)
333249	45	32	(219)
336211	19	32	(219)
488330	22	32	(219)
812930	73	32	(219)
332216	11	31	(219)
485210	5	31	(219)
335314	12	31	(219)
321212	3	31	(220)
325910	13	31	(220)
221117	6	30	(220)
311991	17	30	(220)
322219	6	30	(220)
311821	7	30	(221)
332321	6	29	(221)
334517	7	29	(221)
712190	17	29	(221)
236210	105	29	(221)
311613	1	29	(221)
325120	6	29	(221)
326212	4	28	(222)
424440	7	28	(222)
238112	147	28	(222)
311225	5	28	(222)
312230	11	28	(222)
322220	18	28	(222)
335121	3	28	(222)



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711211	75	28	(222)
238162	142	28	(223)
339920	25	27	(223)
424480	45	27	(223)
488190	73	27	(223)
325180	8	27	(223)
111334	3	27	(224)
312120	154	27	(224)
524114	65	27	(224)
721214	42	27	(224)
444110	78	26	(224)
331221	3	26	(224)
332813	23	26	(224)
813219	66	26	(224)
238292	162	26	(225)
522120	13	26	(225)
926110	12	26	(225)
332322	80	25	(225)
213115	5	25	(225)
326112	8	25	(225)
541860	90	25	(225)
722514	123	25	(225)
333914	14	25	(225)
336320	15	25	(225)
424520	23	25	(225)
624410	1035	25	(225)
712110	88	25	(225)
325211	16	25	(225)
238222	647	25	(225)
311812	61	25	(225)
333243	9	25	(225)
445110	508	25	(225)
484210	218	25	(225)
722513	3754	25	(225)
321918	52	25	(226)
337211	3	25	(226)
238152	69	24	(226)
325992	8	24	(226)
238142	135	24	(226)

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423420	61	24	(226)
424720	70	24	(226)
492210	101	24	(226)
621610	1519	24	(226)
624110	188	24	(226)
238121	14	24	(226)
312112	9	24	(226)
312113	10	24	(226)
335931	12	24	(226)
481211	33	24	(226)
713940	880	24	(226)
111211	3	24	(227)
111331	29	24	(227)
337122	47	24	(227)
337212	31	24	(227)
624210	33	24	(227)
722320	224	24	(227)
812921	9	24	(227)
314120	35	23	(227)
324110	4	23	(227)
238912	374	23	(227)
325413	5	23	(227)
327331	8	23	(227)
423110	120	23	(227)
325998	32	23	(227)
334416	7	23	(227)
311512	1	23	(227)
333515	7	23	(227)
423320	59	23	(227)
423330	39	23	(227)
491110	18	23	(227)
561491	9	23	(227)
321213	8	23	(228)
722410	46	23	(228)
611512	20	22	(228)
311920	24	22	(228)
532310	59	22	(228)
541214	202	22	(228)
541720	142	22	(228)

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517312	70	22	(228)
524126	176	22	(228)
111421	91	22	(228)
115114	18	22	(228)
311811	89	22	(228)
332721	7	22	(229)
492110	159	22	(229)
334417	9	21	(229)
611630	43	21	(229)
483212	4	21	(229)
561210	156	21	(229)
238212	829	21	(229)
238342	31	21	(229)
512132	2	21	(229)
541940	764	21	(229)
811192	268	21	(229)
448210	113	21	(229)
813212	55	21	(229)
561440	76	21	(229)
423510	64	21	(230)
722515	613	21	(230)
532420	20	20	(230)
621420	208	20	(230)
445310	84	20	(230)
454310	96	20	(230)
237110	324	20	(230)
237130	199	20	(230)
311352	13	20	(230)
481112	11	20	(230)
925120	29	20	(230)
334513	24	20	(230)
424130	55	20	(231)
813312	150	20	(231)
212399	4	19	(231)
321992	19	19	(231)
562910	136	19	(231)
311119	26	19	(231)
311520	8	19	(231)
333511	7	19	(231)

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562111	145	19	(231)
621512	60	19	(231)
624190	583	19	(231)
721211	81	19	(231)
423310	136	19	(231)
325510	19	19	(231)
611691	216	19	(231)
624229	37	19	(231)
423810	89	19	(232)
532210	13	19	(232)
311930	3	18	(232)
441228	138	18	(232)
483114	1	18	(232)
522292	190	18	(232)
562998	35	18	(232)
444130	163	18	(232)
928120	3	18	(232)
444220	192	18	(232)
621498	143	18	(232)
111332	32	18	(233)
111422	33	18	(233)
541380	161	18	(233)
713990	501	18	(233)
213114	2	17	(233)
332215	2	17	(233)
332710	242	17	(233)
493190	47	17	(233)
811191	71	17	(233)
213113	24	17	(233)
561450	20	17	(233)
112340	15	17	(233)
322110	2	17	(233)
423930	101	17	(233)
487110	8	17	(233)
562112	10	17	(233)
212324	1	17	(233)
517911	91	17	(233)
312140	27	17	(234)
327999	10	17	(234)

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424710	28	17	(234)
713120	47	17	(234)
423430	248	16	(234)
212311	7	16	(234)
321999	46	16	(234)
333241	15	16	(234)
441210	37	16	(234)
812210	275	16	(234)
238312	185	16	(234)
488111	4	16	(234)
813410	460	16	(234)
336310	17	16	(234)
511110	109	16	(234)
515112	77	16	(234)
532284	30	16	(234)
561720	1602	16	(234)
332439	4	16	(234)
445292	60	16	(234)
485991	104	16	(234)
445291	101	16	(235)
532289	68	16	(235)
561421	41	16	(235)
532412	48	15	(235)
332323	41	15	(235)
333923	9	15	(235)
424930	44	15	(235)
483111	17	15	(235)
813311	115	15	(235)
221118	7	15	(235)
236220	1207	15	(235)
311611	19	15	(235)
423820	91	15	(235)
453910	111	15	(235)
238322	201	15	(235)
423830	365	15	(235)
424410	131	15	(235)
424450	33	15	(235)
445230	57	15	(235)
446110	322	15	(235)

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447110	1705	15	(235)
611620	461	15	(235)
621111	3058	15	(235)
237990	228	15	(235)
238111	202	15	(236)
325612	11	15	(236)
611513	18	15	(236)
813920	486	15	(236)
327991	52	14	(236)
813211	127	14	(236)
112310	10	14	(236)
327332	5	14	(236)
331529	3	14	(236)
339115	17	14	(236)
551114	851	14	(236)
621340	556	14	(236)
423720	84	14	(236)
221113	1	14	(236)
238992	677	14	(236)
445299	278	14	(236)
624230	43	14	(236)
315210	16	14	(236)
424940	36	14	(236)
311911	5	14	(236)
424470	37	14	(236)
711190	18	14	(236)
812910	530	14	(236)
334111	19	14	(237)
448130	44	13	(237)
326299	15	13	(237)
423120	179	13	(237)
423130	27	13	(237)
442110	316	13	(237)
451120	107	13	(237)
561311	304	13	(237)
111419	16	13	(237)
238192	76	13	(237)
325320	7	13	(237)
339940	7	13	(237)

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339950	129	13	(237)
484230	123	13	(237)
522291	87	13	(237)
541713	477	13	(237)
444190	320	13	(237)
311941	10	13	(237)
441222	74	13	(237)
488991	30	13	(237)
621410	19	13	(237)
811213	42	13	(237)
212321	20	13	(238)
213112	29	13	(238)
238352	106	13	(238)
315220	13	13	(238)
325130	4	13	(238)
334118	14	13	(238)
523991	43	13	(238)
524113	69	13	(238)
532120	37	13	(238)
561710	286	13	(238)
922160	6	13	(238)
325314	12	12	(238)
112210	8	12	(238)
327110	15	12	(238)
424920	41	12	(238)
448120	244	12	(238)
487210	19	12	(238)
541330	1926	12	(238)
611610	286	12	(238)
323111	371	12	(238)
423140	57	12	(238)
423850	90	12	(238)
441310	352	12	(238)
444210	105	12	(238)
531311	757	12	(238)
813910	625	12	(238)
813930	211	12	(238)
484121	500	12	(238)
112120	120	12	(238)

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333120	12	12	(238)
333314	10	12	(238)
334419	23	12	(238)
485320	99	12	(238)
561910	29	12	(238)
812922	5	12	(238)
114119	2	12	(239)
333318	34	12	(239)
424460	60	12	(239)
451110	366	12	(239)
532490	96	12	(239)
561990	217	12	(239)
611519	118	12	(239)
611699	253	12	(239)
713930	89	12	(239)
811121	633	12	(239)
812191	51	12	(239)
333517	28	11	(239)
488490	73	11	(239)
315240	12	11	(239)
323113	92	11	(239)
423840	124	11	(239)
111219	49	11	(239)
115112	34	11	(239)
238392	116	11	(239)
332812	31	11	(239)
424340	20	11	(239)
445120	953	11	(239)
445210	52	11	(239)
561621	165	11	(239)
453220	300	11	(239)
331210	8	11	(239)
337110	192	11	(239)
423610	179	11	(239)
443142	395	11	(239)
448320	18	11	(239)
519110	17	11	(239)
561439	55	11	(239)
561790	298	11	(239)



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621511	131	11	(239)
813319	299	11	(239)
327420	6	11	(240)
441320	255	11	(240)
561730	2273	11	(240)
621210	2794	11	(240)
711120	51	11	(240)
711310	54	11	(240)
211130	4	10	(240)
332618	6	10	(240)
332912	3	10	(240)
511140	22	10	(240)
621320	421	10	(240)
112511	6	10	(240)
332811	6	10	(240)
333316	5	10	(240)
423710	85	10	(240)
424910	109	10	(240)
448190	173	10	(240)
451130	77	10	(240)
453210	106	10	(240)
453310	325	10	(240)
524292	113	10	(240)
562219	15	10	(240)
561599	52	10	(240)
112990	42	10	(240)
325193	1	10	(240)
325611	8	10	(240)
333991	5	10	(240)
336612	10	10	(240)
339113	51	10	(240)
451211	81	10	(240)
488510	250	10	(240)
517919	99	10	(240)
522390	63	10	(240)
562991	79	10	(240)
722330	126	10	(240)
112330	10	10	(241)
238221	1764	10	(241)

## Appendixes

334614	13	10	(241)
446191	154	10	(241)
488410	241	10	(241)
511191	3	10	(241)
531110	743	10	(241)
532281	7	10	(241)
236116	96	9	(241)
314910	32	9	(241)
334515	16	9	(241)
424430	20	9	(241)
541614	264	9	(241)
238332	97	9	(241)
331222	4	9	(241)
423440	87	9	(241)
423690	165	9	(241)
442210	235	9	(241)
447190	230	9	(241)
483211	8	9	(241)
484122	159	9	(241)
521110	9	9	(241)
541830	30	9	(241)
711320	76	9	(241)
332420	11	9	(241)
334220	42	9	(241)
423390	68	9	(241)
424320	29	9	(241)
425110	75	9	(241)
443141	97	9	(241)
446199	159	9	(241)
448110	73	9	(241)
453998	533	9	(241)
484220	634	9	(241)
485310	70	9	(241)
541513	166	9	(241)
561520	57	9	(241)
813990	364	9	(241)
238291	32	9	(241)
336414	5	9	(241)
339992	12	9	(241)

## Appendixes

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423920	37	9	(241)
424510	12	9	(241)
541620	303	9	(241)
561622	85	9	(241)
721191	86	9	(241)
113310	306	9	(242)
114210	7	9	(242)
333611	5	9	(242)
515111	25	9	(242)
811310	578	9	(242)
611511	28	8	(242)
111998	50	8	(242)
238311	213	8	(242)
316992	3	8	(242)
334512	10	8	(242)
424590	19	8	(242)
453110	269	8	(242)
533110	54	8	(242)
541310	487	8	(242)
561740	171	8	(242)
611420	82	8	(242)
621999	137	8	(242)
112512	24	8	(242)
621391	132	8	(242)
238132	33	8	(242)
238911	461	8	(242)
323120	25	8	(242)
335929	6	8	(242)
423450	314	8	(242)
424490	178	8	(242)
442299	217	8	(242)
452319	284	8	(242)
522220	91	8	(242)
541370	242	8	(242)
812220	60	8	(242)
111992	6	8	(242)
333415	27	8	(242)
423220	83	8	(242)

## Appendixes

488999	38	8	(242)
511120	131	8	(242)
541850	54	8	(242)
561110	809	8	(242)
812199	618	8	(242)
812320	512	8	(242)
485999	75	8	(242)
112519	5	8	(243)
237210	157	8	(243)
448310	347	8	(243)
451140	75	8	(243)
484110	701	8	(243)
488210	24	8	(243)
517410	20	8	(243)
541512	5382	8	(243)
611710	535	8	(243)
811219	127	8	(243)
812112	1743	8	(243)
813110	192	8	(243)
111110	16	7	(243)
424210	192	7	(243)
446120	216	7	(243)
332999	58	7	(243)
111920	13	7	(243)
238161	325	7	(243)
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423740	16	7	(243)
423860	62	7	(243)
424690	130	7	(243)
424820	92	7	(243)
522310	175	7	(243)
326220	8	7	(243)
236117	167	7	(243)
238141	381	7	(243)
238341	150	7	(243)
238391	125	7	(243)
337125	7	7	(243)
423410	9	7	(243)

## Appendixes

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541211	1086	7	(243)
811111	1874	7	(243)
561431	84	7	(243)
115115	9	7	(243)
213111	18	7	(243)
238211	891	7	(243)
331410	3	7	(243)
333519	6	7	(243)
512290	12	7	(243)
518210	582	7	(243)
522298	145	7	(243)
541910	162	7	(243)
811212	161	7	(243)
812111	171	7	(243)
523920	364	7	(243)
111191	34	7	(244)
112112	6	7	(244)
238172	20	7	(244)
314999	65	7	(244)
423490	80	7	(244)
424120	64	7	(244)
512110	170	7	(244)
541890	207	7	(244)
562119	23	7	(244)
811113	94	7	(244)
811122	105	7	(244)
924120	34	7	(244)
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111940	23	6	(244)
334112	9	6	(244)
339116	129	6	(244)
424950	18	6	(244)
448150	146	6	(244)
453930	24	6	(244)
541320	129	6	(244)
561499	215	6	(244)
811112	52	6	(244)
811118	112	6	(244)

## Appendixes

811211	61	6	(244)
339930	4	6	(244)
111336	3	6	(244)
112920	56	6	(244)
221330	6	6	(244)
238151	53	6	(244)
238991	1131	6	(244)
315280	10	6	(244)
315990	21	6	(244)
332117	1	6	(244)
333290	2	6	(244)
336412	10	6	(244)
423210	96	6	(244)
424610	29	6	(244)
441120	763	6	(244)
442291	49	6	(244)
446130	104	6	(244)
454110	404	6	(244)
511130	77	6	(244)
522320	92	6	(244)
541110	3377	6	(244)
541360	34	6	(244)
551112	193	6	(244)
561611	101	6	(244)
561920	139	6	(244)
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711130	67	6	(244)
711219	57	6	(244)
812113	620	6	(244)
921140	3	6	(244)
111199	24	6	(244)
611430	256	6	(244)
111150	16	6	(244)
236115	1684	6	(244)
238351	454	6	(244)
327212	3	6	(244)
333921	1	6	(244)
333992	5	6	(244)
333999	26	6	(244)

## Appendixes

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423990	281	6	(244)
424330	38	6	(244)
453991	205	6	(244)
523120	150	6	(244)
541810	334	6	(244)
551111	9	6	(244)
561591	23	6	(244)
721120	1	6	(244)
812310	137	6	(244)
512250	5	6	(244)
444120	36	6	(244)
111140	4	6	(245)
112111	142	6	(245)
238171	213	6	(245)
238191	67	6	(245)
316998	9	6	(245)
334613	3	6	(245)
339999	137	6	(245)
423520	8	6	(245)
424990	157	6	(245)
523130	19	6	(245)
541191	290	6	(245)
611692	70	6	(245)
325312	1	5	(245)
423940	51	5	(245)
454210	43	5	(245)
524128	31	5	(245)
541213	406	5	(245)
541611	3430	5	(245)
721199	49	5	(245)
115113	8	5	(245)
238131	220	5	(245)
336111	4	5	(245)
541930	120	5	(245)
111910	41	5	(245)
114111	14	5	(245)
236118	2753	5	(245)
238321	659	5	(245)

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311513	7	5	(245)
332510	10	5	(245)
332911	5	5	(245)
334516	23	5	(245)
424110	16	5	(245)
424310	25	5	(245)
424420	21	5	(245)
524127	241	5	(245)
524210	2468	5	(245)
524291	103	5	(245)
532112	10	5	(245)
621112	296	5	(245)
811198	248	5	(245)
325412	64	5	(245)
531130	192	5	(245)
115210	159	5	(245)
115310	63	5	(245)
335110	3	5	(245)
532282	12	5	(245)
561312	132	5	(245)
811490	409	5	(245)
221114	12	5	(245)
511199	28	5	(245)
112410	3	5	(246)
238331	305	5	(246)
339910	16	5	(246)
523210	6	5	(246)
525110	8	5	(246)
531120	417	5	(246)
621399	419	5	(246)
811110	1	5	(246)
811411	71	5	(246)
451212	8	4	(246)
445220	62	4	(246)
999999	13752	4	(246)
454390	312	4	(246)
113110	26	4	(246)
325411	16	4	(246)



## Appendixes

425120	2781	4	(246)
512240	20	4	(246)
524130	11	4	(246)
541199	234	4	(246)
541490	72	4	(246)
541840	58	4	(246)
561510	214	4	(246)
621330	570	4	(246)
811420	110	4	(246)
453920	64	4	(246)
113210	17	4	(246)
114112	21	4	(246)
211120	9	4	(246)
221111	7	4	(246)
333613	2	4	(246)
481212	8	4	(246)
511210	689	4	(246)
519130	303	4	(246)
523930	796	4	(246)
532411	15	4	(246)
541219	1087	4	(246)
541511	4329	4	(246)
541612	285	4	(246)
541690	1198	4	(246)
541820	317	4	(246)
541870	33	4	(246)
812990	1097	4	(246)
337214	10	4	(246)
481219	21	4	(246)
512120	5	4	(246)
524298	219	4	(246)
541410	258	4	(246)
541519	1354	4	(246)
541990	2206	4	(246)
561410	118	4	(246)
711410	54	4	(246)
811412	154	4	(246)
921150	2	4	(246)
333618	4	4	(246)

## Appendixes

115116	29	4	(247)
325311	2	4	(247)
334511	26	4	(247)
335911	3	4	(247)
522190	6	4	(247)
523110	75	4	(247)
525910	4	4	(247)
541613	930	4	(247)
512191	28	3	(247)
334210	13	3	(247)
334290	22	3	(247)
339112	59	3	(247)
531190	186	3	(247)
541618	863	3	(247)
541921	163	3	(247)
112320	8	3	(247)
334310	16	3	(247)
111333	1	3	(247)
311830	1	3	(247)
325520	5	3	(247)
332111	1	3	(247)
332722	6	3	(247)
334413	21	3	(247)
335999	31	3	(247)
339114	17	3	(247)
443130	2	3	(247)
512199	10	3	(247)
523910	60	3	(247)
525120	6	3	(247)
541350	146	3	(247)
541430	322	3	(247)
541922	74	3	(247)
561492	61	3	(247)
713290	13	3	(247)
721310	39	3	(247)
813940	111	3	(247)
311999	40	3	(247)
112910	7	3	(247)
311412	7	3	(247)

## Appendixes

522293	5	3	(247)
541715	67	3	(247)
519190	376	3	(247)
525190	4	3	(247)
333111	12	3	(248)
525990	41	3	(248)
531210	2611	3	(248)
531320	371	3	(248)
531390	658	3	(248)
541420	22	3	(248)
111339	2	2	(248)
334510	18	2	(248)
335220	1	2	(248)
523999	125	2	(248)
112390	2	2	(248)
112420	2	2	(248)
311411	3	2	(248)
324199	1	2	(248)
325414	15	2	(248)
332994	9	2	(248)
336411	9	2	(248)
336999	9	2	(248)
483112	3	2	(248)
541340	57	2	(248)
611410	6	2	(248)
624120	13465	2	(248)
711510	318	2	(248)
811430	28	2	(248)
482111	1	2	(248)
111130	1	2	(249)
311111	5	2	(249)
334514	5	2	(249)
541714	62	2	(249)
814110	16905	2	(249)
487990	2	1	(249)
112130	2	1	(249)
311213	1	1	(249)
111411	2	1	(249)
212221	1	1	(249)

## Appendixes

221115	5	1	(249)
311212	1	1	(249)
311224	1	1	(249)
331313	1	1	(249)
331513	2	1	(249)
332913	7	1	(249)
332919	2	1	(249)
332993	1	1	(249)
333994	2	1	(249)
333997	1	1	(249)
335912	1	1	(249)
335991	2	1	(249)
339995	1	1	(249)
512230	5	1	(249)

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SOURCE: JLARC analysis of Virginia Employment Commission data on size of Virginia businesses (as of 2019).

NOTE: Industries are represented by North American Industry Classification System (NAICS) codes. Industries were included in analysis if the U.S. Small Business Administration used employment for the small business definition for that industry.

**Setting industry-specific size standards at 50 percent of SBA size standards**

Implementing small business definitions for each industry at 50 percent of the SBA definition would actually expand Virginia's current definition in most cases (Table H-2). Virginia's current employee size threshold (250 employees) would increase for 310 of the 505 industries in which SBA uses employment size to define small businesses. The size threshold would stay the same for 112 industries and decrease for 83 industries.

**TABLE H-2****Impact of setting industry-specific size standards at 50 percent of SBA size standards**

<b>Industry (NAICS Code)</b>	<b># VA businesses</b>	<b>Max # employees, 50% SBA definition</b>	<b>Amount above (red)/ below (green) current VA definition</b>
212112	62	750	500
212221	4	750	500
312230	44	750	500
314110	12	750	500
322291	9	750	500
324110	14	750	500
325992	31	750	500
326211	8	750	500
327420	24	750	500
327993	12	750	500
331110	41	750	500
332431	24	750	500
332993	4	750	500
333112	8	750	500
333242	12	750	500
333611	19	750	500
333618	15	750	500
335210	10	750	500
335220	4	750	500
336111	11	750	500
336112	7	750	500
336120	29	750	500
336350	48	750	500
336360	12	750	500
336411	26	750	500
336412	29	750	500
336510	35	750	500
336992	23	750	500
481111	185	750	500
481112	42	750	500

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481211	122	750	500
481212	31	750	500
482111	4	750	500
482112	0	750	500
483112	12	750	500
486110	0	750	500
486910	18	750	500
492110	565	750	500
511191	9	750	500
517311	551	750	500
517312	256	750	500
517911	331	750	500
524126	672	750	500
211120	33	625	375
211130	13	625	375
212111	64	625	375
311221	0	625	375
311351	17	625	375
311412	22	625	375
311422	0	625	375
311513	25	625	375
311615	55	625	375
311821	24	625	375
311830	4	625	375
311919	26	625	375
312111	43	625	375
312120	589	625	375
313110	20	625	375
321212	12	625	375
321991	20	625	375
322121	53	625	375
322130	36	625	375
322211	85	625	375
323117	32	625	375
325194	0	625	375
325199	57	625	375
325211	59	625	375
325412	232	625	375
325413	20	625	375
325414	57	625	375
325620	26	625	375
326160	24	625	375
327212	12	625	375
327213	16	625	375
331315	12	625	375

Appendixes

332991	12	625	375
332992	0	625	375
333111	38	625	375
333120	44	625	375
333132	12	625	375
333415	99	625	375
333923	33	625	375
333992	18	625	375
333996	0	625	375
334111	72	625	375
334112	33	625	375
334210	44	625	375
334220	150	625	375
334413	72	625	375
334510	58	625	375
334511	89	625	375
334614	48	625	375
335110	12	625	375
335312	56	625	375
335313	62	625	375
335911	12	625	375
336213	0	625	375
336340	12	625	375
336413	38	625	375
336414	18	625	375
336415	4	625	375
336611	174	625	375
511140	88	625	375
212392	0	500	250
213111	68	500	250
221122	98	500	250
221210	72	500	250
311111	18	500	250
311211	20	500	250
311224	1	500	250
311225	20	500	250
311230	0	500	250
311314	4	500	250
311340	43	500	250
311352	50	500	250
311411	12	500	250
311421	42	500	250
311511	38	500	250
311520	31	500	250
311611	69	500	250

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311612	76	500	250
311812	226	500	250
311930	9	500	250
312112	33	500	250
312130	444	500	250
312140	97	500	250
313210	23	500	250
313310	52	500	250
313320	20	500	250
314994	14	500	250
316210	12	500	250
321911	62	500	250
322219	24	500	250
325110	0	500	250
325120	21	500	250
325130	13	500	250
325180	28	500	250
325193	4	500	250
325212	24	500	250
325220	53	500	250
325311	6	500	250
325320	25	500	250
325411	54	500	250
325510	72	500	250
325611	30	500	250
326112	27	500	250
326140	25	500	250
327110	57	500	250
327211	12	500	250
327215	91	500	250
327310	13	500	250
331210	27	500	250
331221	12	500	250
331222	14	500	250
331313	3	500	250
331410	10	500	250
331420	12	500	250
331511	24	500	250
331512	0	500	250
332912	12	500	250
332913	25	500	250
332994	33	500	250
333316	20	500	250
333318	130	500	250
333912	10	500	250



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333921	4	500	250
334118	49	500	250
334417	31	500	250
334516	85	500	250
334517	23	500	250
334613	6	500	250
335912	4	500	250
335921	17	500	250
335929	21	500	250
335932	12	500	250
336211	73	500	250
336212	23	500	250
336214	11	500	250
336310	66	500	250
336320	58	500	250
336330	14	500	250
336370	0	500	250
336390	76	500	250
336419	0	500	250
336612	33	500	250
336991	4	500	250
336999	28	500	250
337121	52	500	250
337211	12	500	250
337214	35	500	250
337910	37	500	250
337920	13	500	250
339112	194	500	250
339115	68	500	250
339992	45	500	250
339995	4	500	250
511110	411	500	250
511120	467	500	250
511130	287	500	250
519130	1044	500	250
541713	1766	500	250
541714	192	500	250
541715	201	500	250
212210	0	375	125
212230	0	375	125
212299	8	375	125
212312	76	375	125
212313	14	375	125
212324	4	375	125
212391	0	375	125

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221112	43	375	125
221113	1	375	125
311313	0	375	125
311423	10	375	125
311512	4	375	125
311514	4	375	125
311613	4	375	125
311710	118	375	125
311813	23	375	125
311824	16	375	125
311911	20	375	125
311920	85	375	125
311941	40	375	125
312113	40	375	125
313230	24	375	125
314120	129	375	125
315110	0	375	125
315190	12	375	125
315210	63	375	125
315220	48	375	125
315240	46	375	125
315280	38	375	125
316992	9	375	125
321213	30	375	125
321219	28	375	125
322110	8	375	125
322122	7	375	125
322212	28	375	125
322220	63	375	125
322230	32	375	125
324122	16	375	125
324191	7	375	125
325312	4	375	125
325612	39	375	125
325613	8	375	125
325920	13	375	125
326111	28	375	125
326113	22	375	125
326122	27	375	125
326150	46	375	125
326191	24	375	125
326199	281	375	125
326220	32	375	125
326291	8	375	125
327120	52	375	125

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327332	20	375	125
327410	4	375	125
327910	22	375	125
331314	0	375	125
331318	33	375	125
331491	12	375	125
331492	8	375	125
332111	4	375	125
332112	16	375	125
332215	8	375	125
332216	44	375	125
332311	43	375	125
332313	79	375	125
332321	22	375	125
332410	38	375	125
332420	35	375	125
332510	34	375	125
332811	24	375	125
332911	18	375	125
332919	7	375	125
332999	207	375	125
333244	27	375	125
333612	16	375	125
333613	8	375	125
333914	54	375	125
333924	30	375	125
333995	10	375	125
334290	73	375	125
334310	53	375	125
334412	25	375	125
334418	70	375	125
334419	91	375	125
334513	90	375	125
334514	17	375	125
334515	61	375	125
335121	9	375	125
335311	67	375	125
335314	45	375	125
335991	2	375	125
337110	746	375	125
337122	184	375	125
337124	16	375	125
337125	23	375	125
339113	191	375	125
339114	65	375	125

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339920	89	375	125
339940	27	375	125
339993	0	375	125
483113	12	375	125
483211	29	375	125
512230	17	375	125
113310	1147	250	0
212311	27	250	0
212319	15	250	0
212321	73	250	0
212322	9	250	0
212325	8	250	0
212393	0	250	0
212399	13	250	0
221111	25	250	0
221121	24	250	0
311119	103	250	0
311212	2	250	0
311213	4	250	0
311811	342	250	0
311942	29	250	0
311991	63	250	0
311999	138	250	0
313220	18	250	0
313240		250	0
314910	117	250	0
314999	224	250	0
315990	77	250	0
316110	0	250	0
316998	34	250	0
321113	463	250	0
321114	76	250	0
321211	39	250	0
321214	68	250	0
321912	111	250	0
321918	194	250	0
321920	197	250	0
321992	64	250	0
321999	175	250	0
322299	26	250	0
323111	1411	250	0
323113	357	250	0
323120	96	250	0
324121	33	250	0
324199	4	250	0

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325314	48	250	0
325520	15	250	0
325910	49	250	0
325991	13	250	0
325998	119	250	0
326121	10	250	0
326130	12	250	0
326212	16	250	0
326299	57	250	0
327320	157	250	0
327331	32	250	0
327390	174	250	0
327991	189	250	0
327992	8	250	0
327999	36	250	0
331513	6	250	0
331523	20	250	0
331524	0	250	0
331529	12	250	0
332114	0	250	0
332117	4	250	0
332119	24	250	0
332312	258	250	0
332322	306	250	0
332323	158	250	0
332439	14	250	0
332613	5	250	0
332618	22	250	0
332710	929	250	0
332721	26	250	0
332722	21	250	0
332812	117	250	0
332813	90	250	0
332996	49	250	0
333131	57	250	0
333241	58	250	0
333243	36	250	0
333249	164	250	0
333314	36	250	0
333413	32	250	0
333414	23	250	0
333511	28	250	0
333514	40	250	0
333515	24	250	0
333517	106	250	0

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333519	24	250	0
333922	75	250	0
333991	20	250	0
333993	51	250	0
333994	8	250	0
333997	4	250	0
333999	91	250	0
334416	26	250	0
334512	39	250	0
334519	89	250	0
335122	40	250	0
335129	16	250	0
335931	46	250	0
335999	109	250	0
337127	35	250	0
337212	120	250	0
337215	86	250	0
339116	486	250	0
339910	64	250	0
339930	15	250	0
339950	478	250	0
339991	44	250	0
339994	13	250	0
339999	497	250	0
483111	60	250	0
483114	4	250	0
483212	14	250	0
511199	96	250	0
212113	4	125	(125)
212222	0	125	(125)
212291	0	125	(125)
221114	40	125	(125)
221115	15	125	(125)
221116	0	125	(125)
221117	21	125	(125)
221118	21	125	(125)
423110	450	125	(125)
423430	940	125	(125)
423690	616	125	(125)
423810	345	125	(125)
424210	701	125	(125)
424410	491	125	(125)
424490	636	125	(125)
424820	353	125	(125)
424940	134	125	(125)

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512250	17	125	(125)
423120	695	100	(150)
423130	101	100	(150)
423330	153	100	(150)
423410	33	100	(150)
423420	232	100	(150)
423450	1148	100	(150)
423510	240	100	(150)
423610	667	100	(150)
423620	144	100	(150)
423720	323	100	(150)
424110	61	100	(150)
424340	76	100	(150)
424420	76	100	(150)
424430	70	100	(150)
424450	124	100	(150)
424510	45	100	(150)
424710	106	100	(150)
424720	267	100	(150)
424810	199	100	(150)
424910	416	100	(150)
424920	149	100	(150)
441110	1600	100	(150)
423310	521	75	(175)
423320	223	75	(175)
423460	92	75	(175)
423490	295	75	(175)
423710	327	75	(175)
423730	237	75	(175)
423860	229	75	(175)
423920	138	75	(175)
424120	241	75	(175)
424130	213	75	(175)
424320	102	75	(175)
424440	23	75	(175)
424470	143	75	(175)
424610	111	75	(175)
424690	484	75	(175)
424950	71	75	(175)
423140	224	50	(200)
423210	342	50	(200)
423220	287	50	(200)
423390	258	50	(200)
423440	332	50	(200)
423520	29	50	(200)

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423740	62	50	(200)
423820	352	50	(200)
423830	1388	50	(200)
423840	461	50	(200)
423850	341	50	(200)
423910	365	50	(200)
423930	381	50	(200)
423940	195	50	(200)
423990	1016	50	(200)
424310	96	50	(200)
424330	135	50	(200)
424460	225	50	(200)
424480	167	50	(200)
424520	86	50	(200)
424590	69	50	(200)
424930	167	50	(200)
424990	564	50	(200)
425110	268	50	(200)
425120	10451	50	(200)
454310	364	50	(200)

SOURCE: JLARC analysis of U.S. Small Business Administration's small business definition.

NOTE: Industries are represented by North American Industry Classification System (NAICS) codes. Industries were included in analysis if the U.S. Small Business Administration used employment for the small business definition for that industry.